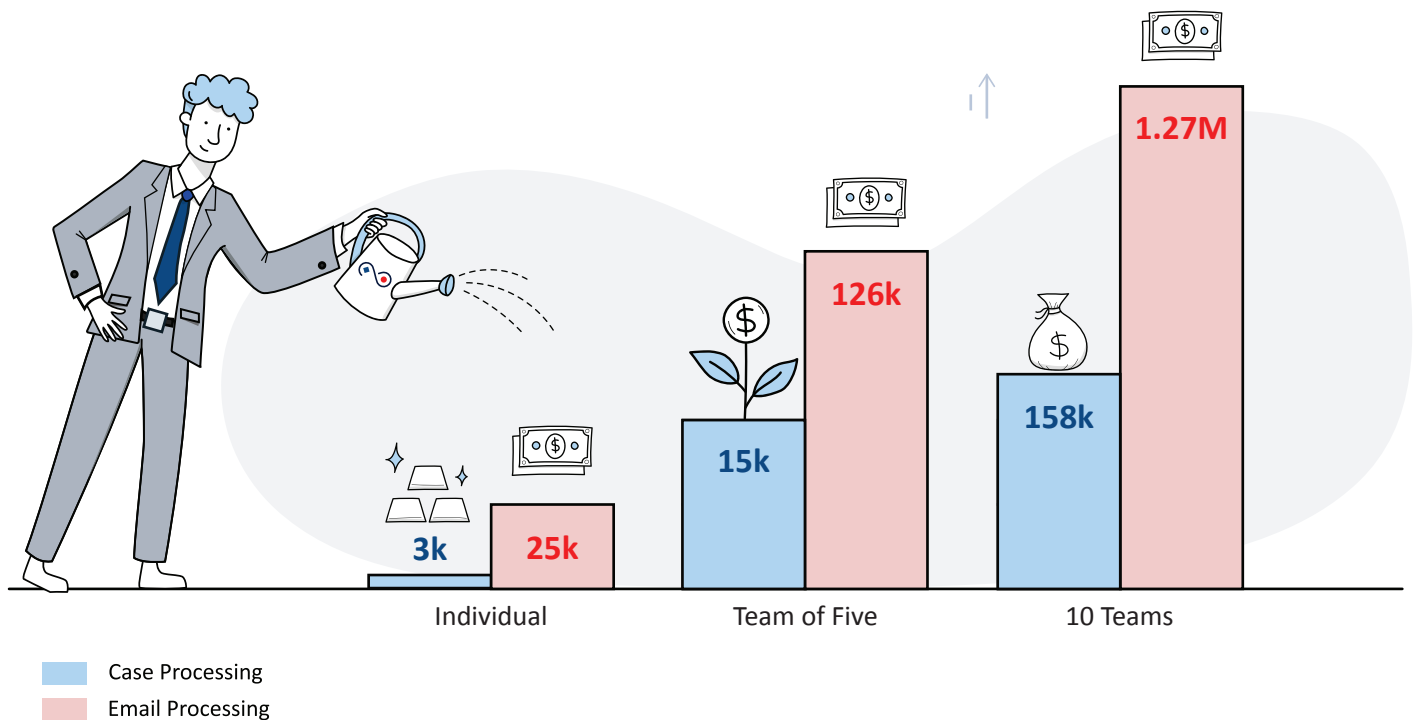


The True Cost of Doing Everything In-House, And How to Fix It



For Personal Injury Protection (PIP) law firms, every dollar spent on operations is a dollar not invested in growth. Yet, many firms still struggle with high overhead, inefficient processes, and administrative burdens that eat into their profits.

The question is: What is the real cost of doing everything in-house, and is there a smarter alternative?

A growing number of firms are discovering that Legal Process Outsourcing (LPO) is not just a cost-cutting measure—it's a strategic investment that allows attorneys to focus on high-value legal work while reducing overhead and improving case outcomes.

REPLACING INTERNAL SUPPORT WITH LEGAL PROCESS OUTSOURCING (LPO)

The Hidden Potential of Email & Case Processing Efficiency

Many law firms underestimate the processing volume and cost-efficiency that can be achieved through Legal Process Outsourcing. By analyzing clerical and team output for litigation and pre-litigation support, law firms can unlock substantial savings and scale operations effectively.

PROJECTED PROCESSING VOLUME COMPARISON

| Process Type | 1 Individual | 1 Team (5 Members) | 10 Teams |
|-------------------------|--------------|--------------------|--------------|
| Email Processing / Year | 25,344 | 126,720 | 1.27 Million |
| Case Processing / Year | 3,168 | 15,840 | 158,400 |



REAL-WORLD IMPACT: A CASE STUDY

A legal support firm sought to scale its processing volume and reduce operational costs. After adopting an LPO strategy, they saw dramatic results:

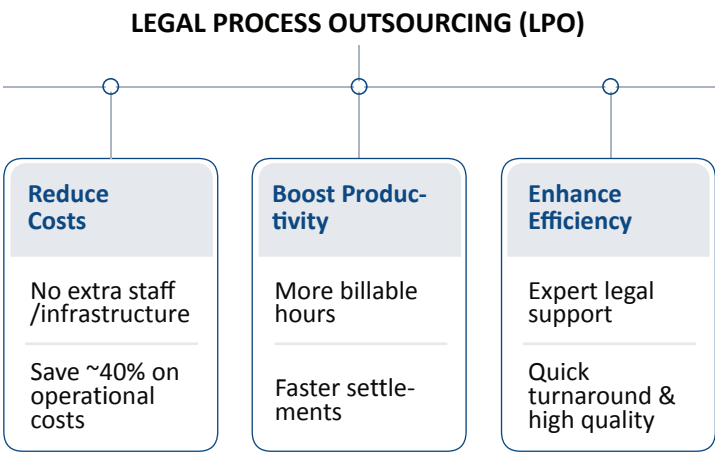
| Before (In-House) | After (LPO Adoption) |
|--------------------------------|-----------------------------------|
| Manual workload by few clerks | 10x increase in team capacity |
| Limited email/-case throughput | 1.2M+ emails, 158K+ cases/year |
| \$10K overhead per clerk | Savings of \$1.5M/year (10 teams) |
| Lack of scalability | Scalable workforce, no infra cost |

RESULTS:

| | | |
|---------------------------------------------------|--------|---------------------------|
| \$1.5M Annual savings with 10 outsourced teams | \$30K | savings per clerk |
| | \$150K | savings per 5-member team |

THE LPO SOLUTION: A COST-EFFICIENT ALTERNATIVE

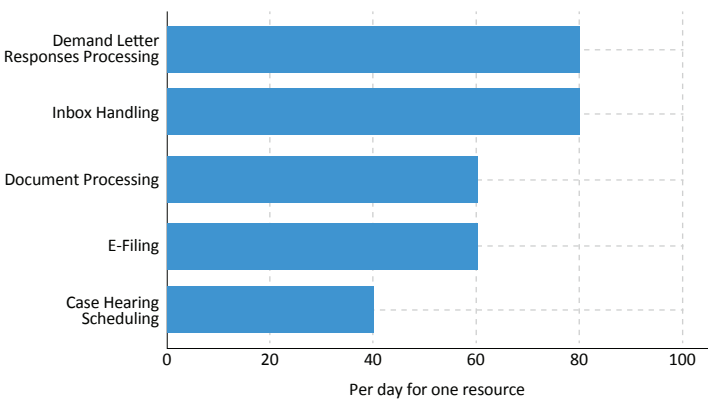
Legal Process Outsourcing offers a scalable, cost-effective solution that allows firms to delegate administrative tasks while maintaining control over case strategy and client interactions.



HazenTech employs experienced legal support staff specializing in:

- Medical record review
- Demand letter processing
- Claims processing
- Case documentation & management

LPO Process - Funnel Representation



REFERENCES:

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THE FUTURE OF LAW FIRM PROFITABILITY: ADOPTING LPO FOR SUSTAINABLE GROWTH

Firms that embrace Legal Process Outsourcing reduce operational waste, improve efficiency, and free up attorneys to focus on revenue-generating activities. With the competitive landscape evolving, firms that adapt will scale faster and remain more profitable.

NEXT STEPS:

**DISCOVER HOW LPO CAN
REDUCE YOUR COSTS**

At HazenTech, we help PIP law firms streamline operations with cost-effective LPO solutions. Whether you need support with case documentation, document processing, or claims processing, our experts ensure you save time and money while improving outcomes.

BOOK A FREE CONSULTATION

see how your firm can cut costs while increasing efficiency.

CALL WITH OUR EXPERTS